



PROCEEDINGS OF THE TENDER COMMITTEE MEETING HELD ON 11.08.2021

Name of Work: Master System Integrator for Implementation of Integrated Smart Solutions at Patna under Smart City Mission in Patna.

NIT No.: 05/MD/PSCL/2021-22 dated 16.04.2021

Members present in the meeting:

- i. Shri Himanshu Sharma, Managing Director, PSCL
- ii. Md. Shamshad, Chief Executive Officer, PSCL
- iii. Shri Sudhir Kumar Sahu, Chief General Manager, PSCL
- iv. Shri Pravind Kumar Singh, Chief Finance Officer, PSCL
- v. Shri Ravi Shankar Ratnesh, Manager (Technical), PSCL
- vi. Shri Sangeet Kumar, Manager (Technical), PSCL

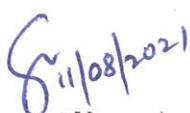
1. At the outset the Managing Director welcomed all the members of the Tender Committee.
2. The Tender Committee noted that till the stipulated date and time of submission of online bids i.e., 16:00 hours on 14.07.2021, as indicated in NIT dated 16.04.2021; 4 (four) bids from following bidders were uploaded on the e-procurement website:
 - i. M/s Webel Technology Limited, West Bengal
 - ii. M/s Bharat Electronics Limited, Uttarakhand.
 - iii. M/s Larsen & Toubro Limited, Chennai
 - iv. M/s NEC Corporation India Private Ltd., New Delhi & M/s Niveshan Technologies India Pvt. Ltd. (JV), Gurugram.
3. Further, the Committee noted that only after the successful verification of EMDs through the respective banks, the bids were downloaded from the e-procurement website; that too after the due date and time of opening of technical bids.
4. Thereafter, the Evaluation Sheet containing Pre-qualification criteria in respect of all the four bids, received in response to the NIT No 05/MD/PSCL/2021-22 dated 16.04.2021, floated by PSCL, was prepared by the specially constituted Evaluation Committee, vide PSCL Office Order No. 2839 dated 07.09.2020.
5. The Tender Committee went through the Pre-qualification criteria Evaluation Sheet made by the aforementioned Committee and agreed with the same. The Tender Committee declares M/s Webel Technology Limited, West Bengal non-responsive for non fulfilment of the following pre-qualification criteria mentioned against their names in the Table on the succeeding page:

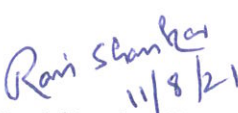
TABLE

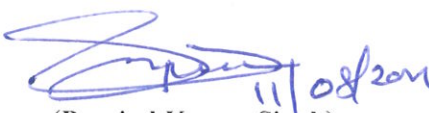
Criteria in RFP	Observations
<p>Clause 3.5 (S.No. 2): The Sole Bidder/Consortium shall have an Average Annual Turnover of INR 200 Crores during three (3) Financial Years (2017-18, 2018-19 & 2019-20). In case of Consortium, at least 60% of the turnover shall be met by the Lead Bidder and the remaining 40% shall be met by the other Consortium partners, however, none of the consortium member should have less than INR 20 crores (10% contribution).</p> <p>The Average Annual Turnover shall be from following areas viz. ICT/IT Infrastructure area /System Integration Services (including IT enabled services), ITMS & Video Surveillance/ Video management.</p> <p>1. Audited financial statements for three Financial Years (2017-18, 2018-19 & 2019-20). 2. Statutory auditor's/CA certificate clearly specifying the annual turnover for the specified years.</p>	<p>Audited statement of Financial Years 2019-20 has not been submitted.</p>
<p>Clause 3.5 (S.No.7): The Bidder (any member in case of consortium) shall have successfully executed below mentioned projects with cumulative value of INR 50 crore in last five years (excluding civil works):</p> <p>1) Data Centre / Servers- Storage Infrastructure establishment (Min cut-off value of successfully executed cumulative projects in this segment is minimum 1 Project- INR 10 Crores)</p> <p>2) Surveillance including Surveillance of City /Airport projects (Min number of successfully executed minimum 1 project)</p> <p>3) Command and Control Centre/ City Control Room/ Communication Centre (Min number of successfully executed minimum 1 project).</p>	<p>Out of the 23 projects whose details have been submitted,</p> <p>A. The date of completion of 4 projects is not within last 5 years.</p> <p>B. No completion certificate has been submitted in case of other 7 projects and moreover those 7 projects are not relevant (they do not fall under the designated 3 categories).</p> <p>C. Another 9 projects are not considered relevant as they do not fall under the designated 3 categories.</p> <p>D. Remaining 3 projects (Client: Tripura University, WB State Beverage State Corporation Ltd. & Government of WB Personnel & Administrative Reforms Deptt.) are related to surveillance criteria, whose cumulative project cost is only Rs. 8.4875 Cr (< Rs. 50 crore).</p> <p>No project under data centre/servers and command & control centre/ city control room/ communication centre has been submitted as experience.</p>

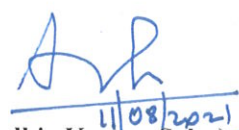
Criteria in RFP	Observations
<p>Clause 3.5 (S.No.8): Bidder (Lead Bidder or Any Consortium Partner) should have experience in implementation and maintenance of following project of value not less than cumulative value of INR 20 Crore for any of the following: a) ATCS or b) Command & Control Centre / Network Operations Centre (NOC) or c) Surveillance command centre or d) ITMS (ANPR/RLVD/SVD/ E-challan/VMS) or h) Environmental Sensors or f) PA/ Passenger Information system / ECB In India or abroad in last 5 years.</p> <p>Note: Bidder can propose separate (one or more) projects for each component for evaluation.</p>	<p>Out of the 23 projects whose details have been submitted, none falls under the criteria mentioned in RFP viz. ATCS or Command & Control Centre / Network Operations Centre (NOC) or Surveillance Command Center or ITMS (ANPR/ RLVD/ SVD/ E-challan/ VMS) or Environmental Sensors or PA/ Passenger Information system / ECB; as mentioned in the RFP.</p>

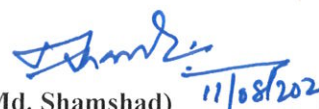
6. Accordingly, based upon the pre-qualification criteria mentioned in Clause 3.5 of the RFP, the Tender Committee declares the following **three bidders fulfill the pre-qualification criteria:**
- M/s Bharat Electronics Limited, Uttarakhand.
 - M/s Larsen & Toubro Limited, Chennai
 - M/s NEC Corporation India Private Ltd., New Delhi & M/s Niveshan Technologies India Pvt. Ltd. (JV), Gurugram.
7. The Tender Committee recommends uploading of these proceedings on the website, giving time upto 15:00 hours on 18.08.2021, for receiving online objections and claims, if any. The Committee also recommends evaluation of technical bids of bidders who succeeded in Stage 1: Pre-Qualification, if no objection or claim is received till the due date.


(Sangeet Kumar)
Manager (Technical)


(Ravi Shankar Ratnesh)
Manager (Technical)


(Pravind Kumar Singh)
Chief Finance Officer


(Sudhir Kumar Sahu)
Chief General Manager


(Md. Shamshad)
Chief Executive Officer


(Himanshu Sharma)
Managing Director

