



PROCEEDINGS OF THE TENDER COMMITTEE MEETING HELD ON 19.08.2021

Name of Work: Master System Integrator for Implementation of Integrated Smart Solutions at Patna under Smart City Mission in Patna.

NIT No.: 05/MD/PSCL/2021-22 dated 16.04.2021

Members present in the meeting:

- i. Shri Himanshu Sharma, Managing Director, PSCL
- ii. Md. Shamshad, Chief Executive Officer, PSCL
- iii. Shri Sudhir Kumar Sahu, Chief General Manager, PSCL
- iv. Shri Pravind Kumar Singh, Chief Finance Officer, PSCL
- v. Shri Ravi Shankar Ratnesh, Manager (Technical), PSCL
- vi. Shri Sangeet Kumar, Manager (Technical), PSCL

1. At the outset the Managing Director welcomed all the members of the Tender Committee.
2. The Tender Committee noted that till the stipulated date and time of submission of claims and objections in 05/MD/PSCL/2021-22 dated 16.04.2021 i.e., 15:00 hours on 18.08.2021, only one representation from one bidder viz. M/s Webel Technology Limited, West Bengal was received.
3. The Tender Committee went through the representation (including enclosures), its earlier proceedings dated 11.08.2021 and the bid documents once again; and records its observations, pointwise, in tabular form; reproducing the RFP criteria (recorded in the proceedings dated 11.08.2021), the earlier observation of the Tender Committee and the objection of M/s Webel Technology Limited, West Bengal received via email at 12.33 hours on 18.08.2021.

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As recorded in proceedings dated 11.08.2021	Objection/Claim	Response to objection
<p>Criteria as per RFP Clause 3.5 (S.No. 2): The Sole Bidder/Consortium shall have an Average Annual Turnover of INR 200 Crores during three (3) Financial Years (2017-18, 2018-19 & 2019-20). In case of Consortium, at least 60% of the turnover shall be met by the Lead Bidder and the remaining 40% shall be met by the other Consortium partners, however, none of the consortium member should have less than INR 20 crores (10% contribution).</p> <p>The Average Annual Turnover shall be from following areas viz. ICT/IT Infrastructure area /System Integration Services (including IT enabled services), ITMS & Video Surveillance/ Video management.</p> <p>1. Audited financial statements for three Financial Years (2017-18, 2018-19 & 2019-20).</p> <p>2. Statutory auditor's/CA certificate clearly specifying the annual turnover for the specified years.</p> <p>Observations of the Tender Committee Audited Financial statement for the Financial Year 2019-20 has not been submitted.</p>	<p>WTL has submitted the CA certificate mentioning the turnover of the period asked in the RFP. The uploaded file name is "WTL.CANetWorthCertificate17to20.pdf". We find that your observation is unjustified. The same is being enclosed again for your ready reference.</p>	<p>The audited Financial statements for the Financial Years 2017-18 and 2018-19 only has been submitted. The audited Financial statement for the Financial year 2019-20 has not been submitted by the bidder inspite of the fact that this was mandatorily required as per Clause 3.5 (S.No. 2) of RFP.</p>
<p>Criteria as per RFP Clause 3.5 (S.No.7): The Bidder (any member in case of consortium) shall have successfully executed below mentioned projects with cumulative value of INR 50 crore in last five years (excluding civil works):</p> <p>1) Data Centre / Servers- Storage Infrastructure establishment (Min cut-off value of successfully executed cumulative projects in this segment is minimum 1 Project- INR 10 Crores)</p> <p>2) Surveillance including Surveillance of City /Airport projects (Min number of successfully executed minimum 1 project)</p>	<p>WTL has been entrusted to act as a State Nodal Agency and State Nodal Implementing Agency for e-Governance activities in the West Bengal State. (Copy enclosed). Being the SNA & SIA, all projects executed by WTL on behalf of Government of West Bengal and the Honourable Governor of West Bengal are ongoing projects till the time the Government decides to stop. Hence, "Completion Certificate" is not available for most projects.</p>	<p>As per Clause 3.5 of RFP (S.No. 7), completion certificate issued and signed by the competent authority of the client is necessarily required to ascertain the successful execution of projects wherein the date of completion and the amount paid is also reflected. This was required to be submitted in the present bid. As such, the projects without completion certificate were not considered.</p>

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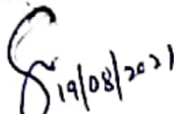
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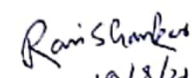
As recorded in proceedings dated 11.08.2021	Objection/Claim	Response to objection
<p>3) Command and Control Centre/ City Control Room/ Communication Centre (Min number of successfully executed minimum 1 project).</p> <p>Observations of the Tender Committee Out of the 23 projects whose details have been submitted,</p> <p>A. The date of completion of 4 projects is not within last 5 years.</p> <p>B. No completion certificate has been submitted in case of other 7 projects and moreover those 7 projects are not relevant (they do not fall under the designated 3 categories).</p> <p>C. Another 9 projects are not considered relevant as they do not fall under the designated 3 categories.</p> <p>D. Remaining 3 projects (Client: Tripura University, WB State Beverage State Corporation Ltd. & Government of WB Personnel & Administrative Reforms Deptt.) are related to surveillance criteria, whose cumulative project cost is only Rs. 8.4875 Cr (< Rs. 50 crore).</p> <p>No project under data centre/servers and command & control centre/ city control room/ communication centre has been submitted as experience.</p>	<p>The West Bengal State Data Centre, valued at Rs. 51.43 Crores, has been established by WTL itself and is being used by the different Department / Directorates of West Bengal State Government till date. The SDC is maintained by WTL till date and WTL has been entrusted with phase wise revamping / upgradation of the SDC, starting 28.03.2020 (see details uploaded in "GenCredentials1.pdf"). The value of SDC is Rs. 51.43 Crores and exceeds the criteria of Rs. 50 crores.</p> <p>Please refer the Integrate Financial Management System project in "GenCredentials1.pdf". The project was initiated on 10.01.2014 with a support period of 7 years. This is an ongoing project and will continue to be supported and maintained by WTL. Please also refer to the list of equipment supplied and maintained by WTL. The project cost is Rs. 51.66 Crores and exceeds the requirement.</p> <p>The SDC, WBSWAN, and the expansion project of SDC (refer "GenCredentials1.pdf") all have Network Operation Centre/Communication Centre as part of the project.</p>	<p>The West Bengal State Data Centre, valued at Rs. 51.43 Crores has been provided the AA on 29.02.2008. No mention has been made in regard to project's completion or otherwise and therefore this project cannot be considered to be 50% completed as stipulated in Clause 3.5 (S.No. 7) of RFP.</p> <p>No mention has been made in regard to project's completion or otherwise of the Integrated Financial Management System project and therefore this project cannot be considered to be 50% completed as stipulated in Clause 3.5 (S.No. 7) of RFP.</p> <p>No mention has been made in regard to project's completion or otherwise of the SDC, WBSWAN, and the expansion projects of SDC and therefore these projects cannot be considered to be 50% completed as stipulated in Clause 3.5 (S.No. 7) of RFP.</p>


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As recorded in proceedings dated 11.08.2021	Objection/Claim	Response to objection
<p>Criteria as per RFP Clause 3.5 (S.No.8): Bidder (Lead Bidder or Any Consortium Partner) should have experience in implementation and maintenance of following project of value not less than cumulative value of INR 20 Crore for any of the following: a) ATCS or b) Command & Control Centre / Network Operations Centre (NOC) or c) Surveillance command centre or d) ITMS (ANPR/RLVD/SVD/ E-challan/VMS) or h) Environmental Sensors or f) PA/ Passenger Information system / ECB In India or abroad in last 5 years. Note: Bidder can propose separate (one or more) projects for each component for evaluation. Observations of the Tender Committee Out of the 23 projects whose details have been submitted, none falls under the criteria mentioned in RFP viz. ATCS or Command & Control Centre / Network Operations Centre (NOC) or Surveillance Command Center or ITMS (ANPR/ RLVD/ SVD/ E-challan/ VMS) or Environmental Sensors or PA/ Passenger Information system / ECB; as mentioned in the RFP.</p>	<p>Network Operations Centre are an integral part of State Data Centre (SDC), West Bengal State wide Area Network (WBSWAN), implemented and maintained by WTL till date. The Surveillance Centre are also integral part of all surveillance project and SDC. The WBSWAN Project involves the following:</p> <ul style="list-style-type: none"> a) Establishment of Network (LAN/WAN) within different Department/Directorates of West Bengal State Government and linked to NOC in SDC. b) Establishment of video conferencing in the existing WBSWAN. <p>Installation of CCTV camera at various offices (HQ/Subdivision/Block/GP) connected to "Nabanna", the Administrative Headquarter of Government of West Bengal.</p>	<p>The completion certificate is required as per Clause 3.5 (S. No. 8) of RFP; however, this has not been furnished in respect of either revamping, setting-up and physical expansion of two SDC projects of Deptt. Of IT, West Bengal or SWAN project of Ministry of Commerce & IT.</p>

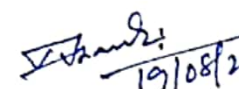
4. Accordingly, based upon the above observations on the representation received, the Tender Committee disposes the objections/claims of M/s Webel Technology Limited, West Bengal and recommends uploading these proceedings on the e-procurement website.


(Sangeet Kumar)
Manager (Technical)


(Ravi Shankar Ratnesh)
Manager (Technical)


(Pravind Kumar Singh)
Chief Finance Officer


(Sudhir Kumar Sahu)
Chief General Manager


(Md. Shamshad)
Chief Executive Officer


(Himanshu Sharma)
Managing Director